Solving Alaska’s significant fiscal challenges call for:

• The state to adopt a **LONG-TERM FISCAL PLAN** that is comprehensive, promotes **STRONG RURAL AND URBAN COMMUNITIES**, and protects Alaska’s most vulnerable populations, education, and cultural life

• Local governments to recognize the **VALUE OF THE NONPROFIT SECTOR IN COMMUNITIES** and the role it plays in streamlining services, saving resources and impacting change

• Nonprofits to effectively communicate the **POSITIVE IMPACT THEY HAVE** on the state’s economy and the **COST SAVINGS THE SECTOR PROVIDES** to the state budget

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**Alaska’s nonprofit sector is a critical part of the solution.**

• The nonprofit sector is a strong **VOICE and PARTNER for FISCAL STABILITY.**

• Alaska nonprofits are essential ingredients in growing a **DIVERSIFIED, SUSTAINABLE, HEALTHY ECONOMY.**

  - Every state and local government dollar is **leveraged and multiplied** into philanthropic and earned income investments in the economy.
  
  - Alaska nonprofits contribute **$6.5 billion** direct expenditures annually to the economy.

• **State and local government investment in the sector creates jobs** in every community in our state.

  - Nonprofits create **63,000** direct, indirect, and induced jobs totaling **$2.5 billion in wages/salaries.**
  
  - Nonprofit jobs represent **12% of the Alaska workforce** statewide and **more than 50%** in rural and remote rural communities throughout Alaska.

**Alaska nonprofits deliver essential services effectively and efficiently.**

• Our nonprofit sector is **effective and efficient.** Imposing new taxes and fees stifles philanthropy, creates administrative burdens and decreases service.

• We **save** the government valuable resources of time and money. Our values-based budgets maximize resources.

• We **partner** with government, business and other nonprofits to provide essential services and leverage every dollar – every day we model effective collaboration.

• Our collective purpose to serve the greater good has a **powerful economic impact.**

• The nonprofit sector is a **partner to government** in every Alaska community – that makes us a critical part of the solution.

• **Short-term cuts hinder long-term gains for our communities** – the long-term impact of each cut must be understood by the legislature before taking action.

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**A CALL TO ACTION**

Ask nonprofit board and staff to do five things:

1. SHOW UP, STAND UP and verbally acknowledge the financial and social benefit of the nonprofit sector in the economy. **Advocate against unfair taxation** that weakens nonprofit effectiveness. Highlight the benefits of the nonprofit–public partnership.

2. Understand and articulate, through **sound fiscal data**, the multiplier effect of each dollar invested by the state and federal government into your organization

3. Carefully plan **scenarios** your organization will utilize to maximize **systems change** given the economic cuts

4. Identify regulatory and policy changes that will positively **leverage resources and increase effectiveness and efficiency**

5. Effectively **tell your story** of creating cost savings for government while improving communities throughout Alaska

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Want to learn more about nonprofit economic impact in Alaska?

CONTACT: Laurie Wolf, CEO at lwolf@forakergroup.org, 907-743-1200
**Engaging Government Leaders in the State Fiscal Conversation: Talking Points for Nonprofit Leaders**

**Alaska's significant fiscal challenges call for:**
- The Governor and the Legislature to immediately develop a **Long-Term Fiscal Plan** that is comprehensive, promotes **Strong Rural and Urban Communities**, and protects Alaska’s most vulnerable populations, education, and cultural life.
- Legislators to recognize the **Positive Impact of the Nonprofit Sector** on the state’s economy and the **Cost Savings the Sector Provides** to the state budget.
- A fiscal plan that does not depend on a **Single Sector to Sustain It**, and that all options should be determined based on **Fairness, Equity, and Ability to Pay**.

**Alaska's Nonprofit Sector is a Critical Part of the Solution.**
- The nonprofit sector is a strong **Voice** and **Partner** for **Fiscal Stability**.
- Alaska nonprofits are **Essential Ingredients** in growing a **Diversified, Sustainable, Healthy Economy**.
  - Every state and local government dollar is **Leveraged and Multiplied** into philanthropic and earned income investments in the economy.
  - Alaska nonprofits contribute **$6.5 billion** direct expenditures annually to the economy.
- **State and Local Government Investment in the Sector Creates Jobs** in every community in our state.
  - Nonprofits create **63,000** direct, indirect, and induced jobs totaling **$2.5 billion in wages/salaries**.
  - Nonprofit jobs represent **12% of the Alaska workforce** statewide and **more than 50% in rural and remote rural communities** throughout Alaska.

**Alaska Nonprofits Deliver Essential Services Effectively and Efficiently.**
- Our nonprofit sector is **Effective** and **Efficient**. Imposing new taxes and fees stifles philanthropy, creates administrative burdens, and decreases service.
- We **save** the government valuable resources of time and money. Our values-based budgets maximize resources.
- The nonprofit sector is a **Partner to Government** in every Alaska community – that makes us a **Critical Part of the Solution**.
  - We **partner** with government, business, and other nonprofits to provide **Essential Services** and leverage every dollar – every day we model effective collaboration.
  - Our collective purpose to serve the greater good has a **Powerful Economic Impact**.
  - Short-term cuts hinder long-term gains for our communities – the long-term impact of each cut must be understood by the legislature before taking action.

**A Call to Action**

*Ask local and state government leaders to do three things:*

1. Verbally acknowledge the financial and social benefit of the **Public – Nonprofit Partnership**
2. Understand, through **Sound Fiscal Data**, the impact of cuts before they are suggested or implemented
3. Work with nonprofits as a **trusted** partner on solutions that **leverage resources** and increase **effectiveness and efficiency**

**Want to learn more about nonprofit economic impact in Alaska?**

Contact: Laurie Wolf, CEO at lwolf@forakergroup.org, 907-743-1200

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