

RATES Effective July 1, 2023



the foraker group

PARTNERSHIP LEVELS – BASED ON ANNUAL OPERATING BUDGET

Organization Annual Budget	Below \$50,000	\$50,000 to \$100,000	\$100,000 to \$250,000	\$250,000 to \$500,000	\$500,000 to \$1 million	\$1 to \$3 million	\$3 to \$10 million	Over \$10 million
Annual Partnership Fee	\$100	\$200	\$300	\$500	\$1,000	\$1,500	\$2,500	\$3,500

CLASSES & EDUCATION PROGRAMS

Service	Partner Fee	Standard Fee
Introductory Classes/Affiliation groups (CEO Connect, BIPOC Nonprofit Leaders)	Free	Free
Pre-Development Online Toolkit	Free	Free
Community Classes (2 hours)	\$35/person	\$65/person
Community Classes (4 hours)	\$65/person	\$125/person
Community Classes (6 hours)	\$100/person	\$200/person
Community Classes (8 hours)	\$130/person	\$265/person
Certificate in Nonprofit Management	\$2,500/person	\$3,000/person
Catalyst for Nonprofit Excellence	\$3,400/person	\$4,000/person
Executive Leadership Intensive	\$2,200/person	\$2,750/person
Lead Up	\$700/person	\$800/person
Fundraising Action Plan	\$1,950/person	\$2,100/person

CUSTOMIZED TRAINING, PLANNING, AND CONSULTING

All prices are for services only. They do not include travel or other expenses.
Saturdays and Sundays require a four hour minimum engagement.

Service	Partner Fee	Standard Fee
General consulting services	\$135/hour	\$200/hour
Services from Foraker's President/CEO or Senior Consultants	\$170/hour	\$260/hour
Services for nonprofits and governments over \$10 million in annual budgets and all for-profit companies	\$170/hour	\$230/hour
Services for nonprofits and governments with annual budgets over \$10 million and for all for-profit companies from Foraker's President/CEO or Senior Consultants	\$230/hour	\$300/hour

SHARED SERVICES & LONG-TERM ENGAGEMENTS

We provide consolidated back-of-house services for nonprofits to maximize resources, ensure accountability, and clear the way to focus on mission results. Some of our services are several months long and require a scope-of-work. Call us to learn more.

Service	Partner Fee	Standard Fee
Document Review: Based on \$150/hour – Available only to Foraker Partners. Set up nonprofit status. Includes reviewing, editing, and drafting assistance on bylaws and articles and completing the filing process with the IRS. Pricing includes filing fees with IRS and creation of all documents required by the IRS for the exemption application.	\$3,600	Available only to Partners
Financial Shared Services: Complete this form to help us determine if financial shared services is a good fit for your organization.	<i>Pricing is based on the following hourly rates:</i> Staff accountant: \$75 Project accountant: \$90 Senior accountant: \$95 Controller of Accounting: \$140 Chief Financial Officer: \$140 Access to Quickbooks server hosting (only for existing clients): \$825/year MEP retirement options: Call to discuss program	Available only to Partners
Web Development	Call for a quote. Pricing based on \$110/hour	Available only to Partners
Leadership Transition	Scope-of-Work-Pricing: Call for a quote	Available only to Partners
Interim Executive Director	\$165/hour	Available only to Partners
From Bias to Belonging	Scope-of-Work-Pricing: Call for a quote	Available only to Partners
Fund Development - Capital Campaign Guidance	Scope-of-Work-Pricing: Call for a quote	Available only to Partners